FORMENTOR

THE RIGHT CONNECTIONS

Connect stunning European design with a great business outcome. Explore our range and find out why CUPRA could be a great choice to help get your business moving.

TAILOR MADE FOR NEW ZEALAND BUSINESSES.

There are so many ways a CUPRA can work for you. Here are six reasons why the CUPRA business case stacks up.

They're seriously fun to drive – CUPRA has performance in its DNA, delivering a thrilling driving experience in every vehicle. So emotion comes standard.

And seriously stylish too – The stunning European design of the CUPRA range stands out and turns heads (And will make a great moving billboard for a company).

When it comes to options CUPRA means business - Across the range there are plenty of sizes to suit your needs. And that includes costeffective Hybrid and EV options to help with your journey to sustainability.

You'll drive away in so much more for less – There's so much packed into a CUPRA, but our range is responsibly priced. Plus when you purchase or lease more than one CUPRA for your business, you'll get a fleet discount too, only adding to the incredible value.

Whether you lease or purchase, the future's assured – Lease a CUPRA and you'll have maintenance options to ensure trouble-free motoring for the length of your term. Or purchase with CUPRA Choice to guarantee the future resale value.

CUPRA is part of the Giltrap Group and Volkswagen Group – So you'll have comprehensive after sales care nationwide and you'll be fully supported by experts across your entire CUPRA journey.

EUSINESS

GREAT BUSINESS OPTIONS

With flexible lease options, plenty of models to choose from and more, there's loads of ways CUPRA can work for you.

CUPRA LEON SPORTSTOURER

CUPRA TERRAMAR

CUPRA FORMENTOR

	Lease per month*	Purchase*
CUPRA LEON V SPORTSTOURER	$From 915_{+GST}^{1}	From \$62,900 ¹ , ORC
CUPRA FORMENTOR V	$From$ 945^{2}	From \$65,500 ² +ORC
CUPRA TERRAMAR V	From ^{\$} 995 ^³ ₊GST	From \$70,500 ³ , ORC
CUPRA LEON VZ SPORTSTOURER	$_{\rm From}$ \$1,199 $_{\rm +GST}^{4}$	From \$84,900 ⁴ + ORC
CUPRA FORMENTOR VZ	From \$1,249 \$.GST	From \$87,500 ⁵ + ORC
CUPRA TERRAMAR VZ	From \$1,319 ⁶ +GST	From \$93,900 ⁶ , ORC

¹ Lease offer available to New 2025 CUPRA Leon V Sportstourer with a maximum retail price of \$62,900.00. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$915+ GST paid upon delivery followed by 47 monthly rental payments of \$915+ GST.

² Lease offer available to New 2025 CUPRA Formentor V with a maximum retail price of \$65,500. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$945+ GST paid upon delivery followed by 47 monthly rental payments of \$945+ GST.

³ Lease offer available to New 2025 CUPRA Terramar V with a maximum retail price of \$70,500. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$995+ GST paid upon delivery followed by 47 monthly rental payments of \$995+ GST.

⁴ Lease offer available to New 2025 CUPRA Leon VZ Sportstourer with a maximum retail price of \$84,900.00. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$1,199+ GST paid upon delivery followed by 47 monthly rental payments of \$1,199+ GST.

⁵ Lease offer available to New 2025 CUPRA Formentor VZ with a maximum retail price of \$87,500. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$1,249+ GST paid upon delivery followed by 47 monthly rental payments of \$1,249+ GST.

⁶ Lease offer available to New 2025 CUPRA Terramar VZ with a maximum retail price of \$93,900. Lease offer is based on a 48 Months/60,000kms non-maintained operating lease agreement. Payments consist of one advance rental of \$1,319+ GST paid upon delivery followed by 47 monthly rental payments of \$1,319+ GST.

* Offer is only available through Euro Rate Leasing Limited and is subject to normal lending and credit criteria. Offer available until 30 July 2025 on specific vehicles or while stocks last. Contact Euro Rate Leasing Limited on 0800 400 122 for more details.

PERFORMANCE PROTECTED

3-YEAR SERVICE PLAN

5-YEAR WARRANTY ON ALL NEW CUPRA MODELS

With bold design and thrilling performance, driving and owning a CUPRA is always an experience. To maintain that standard, CUPRA servicing ensures your car stays at its best, with expert technicians, the latest diagnostics, and CUPRA Approved Genuine Parts. Transparent, competitive pricing adds peace of mind. And a superb new service offer means now is the perfect time to upgrade, as every new CUPRA now comes with a three-year service plan and more. Because confidence isn't just in the drive—it's in knowing your CUPRA is always in expert hands.

TERRAMAR

CUPRA SERVICE PLAN

1. Terms and Conditions

- 1.1. These Terms and Conditions apply to the CUPRA Service Plan provided with every new model Leon Sportstourer, new model Formentor and all-new Terramar CUPRA vehicles* (As registered from March 2025) supplied by the Importer to the Customer named herein ("you" and "your") in respect of the CUPRA vehicle described herein (your "vehicle").
- 1.2. Please read these Terms and Conditions fully, together with your vehicle owner's manual.

2. Service Plan Duration

2.1. Your vehicle's Service Plan runs from the date of your vehicle's first registration for a period of 3 years or 45,000 km, whichever occurs first.

3. Service Plan Interval

3.1. Your vehicle must be serviced every 15,000km or 12 months, whichever occurs first. In normal operation this generally means a yearly service.

Your vehicle will remind you of an upcoming service via the Driver Information Display in the instrument cluster. The maximum number of services permitted under the Service Plan Interval is three.

4. Service Plan Conditions

4.1. Your vehicle's Service Plan is conditional upon all service work on your vehicle being carried out within the required time or distance intervals in clause 3.1 by a New Zealand approved CUPRA Service Centre located here: cupraofficial.co.nz/services/locations

5. Service Plan Inclusions

- 5.1. In relation to your vehicle, your vehicle's Service Plan covers the cost of:
 - (a) parts and fluids, the exact nature of which depend on your vehicle and your vehicle's recommended service schedule as supplied by the manufacturer, but which typically include engine oil and filter, pollen filter, brake fluid, drivetrain oils, and windscreen washer fluid top up;
 - (b) a full electronic diagnostic inspection and installation of any software updates available for your vehicle; and
 - (c) labour required in connection with clauses 5.1(a) or (b).

6. Service Plan Exclusions

- 6.1. Your vehicle's Service Plan does not include:
 - (a) items that are deemed by the manufacturer to be consumables and/or subject to wear and tear such as, but not limited to:
 - (i) wiper blades, brake pads, brake discs and clutch linings;
 - (ii) tyres;
 - (b) tyre rotation and balancing or wheel alignment when required;
 - (c) fluids and additives not specified in your vehicle's recommended service schedule, for example AdBlue replenishment;
 - (d) any Warrant of Fitness;
 - (e) navigation software updates;
 - (f) items or labour required due to:
 - (i) modifications to your vehicle's original specifications;
 - (ii) misuse or abuse of your vehicle;
 - (iii) your vehicle not being driven in accordance with your owner's manual or the manufacturer's specifications, guidelines and instructions;
 - (g) work not carried out by an approved Brand Service Centre;
 - (h) any other items not included in your vehicle's recommended service schedule.

7. Your Other Responsibilities

- 7.1. In addition to your obligations under these Terms and Conditions, you are responsible for:
 - (a) the cost of anything outside of the scope of clause 5;
 - (b) performing regular maintenance checks on your vehicle, in accordance with your owner's manual,
 - for example fluid levels and tyre pressure checks.

8. Service Plan Transferable

8.1. If you sell your vehicle, your vehicle's Service Plan transfers with your vehicle to the new owner on these Terms and Conditions.

9. Assistance

9.1. For assistance with your Service Plan, please contact your nearest CUPRA Service Centre.

"I've really enjoyed driving my CUPRA. It's very smooth to drive, a great combination of sportiness and luxury. I believe CUPRA is a great representation of our brand – it's the perfect car for a high performing team. Plus they're elegant, stylish and classy, just like Auckland FC!"

> Steve Corica Auckland FC Head Coach

Giltrap CUPRA 174 Great North Road Grey Lynn

Giltrap CUPRA North Shore 145 Diana Drive Wairau Valley

₩ TAURANGA

Farmer Autovillage 116 Hewletts Road Mount Maunganui

W HAMILTON

Ebbett Audi and CUPRA 27 Te Kowhi East Road Burbush

V PALMERSTON NORTH

Manawatu CUPRA 329 Rangitikei Street Takaro

WELLINGTON

Gazley CUPRA 38 Kent Terrace Mount Victoria

V CHRISTCHURCH

CUPRA Christchurch 335 Moorhouse Avenue Christchurch

See **cupra.co.nz** for more information.